



Willson International Limited
2345 Argenta Road, Suite 201
Mississauga, ON L5N 8K4
willsonintl.com

Love going to work everyday? We do! Join our growing team of International Border Specialists!

Willson International is a fourth-generation organization offering Customs Brokerage and Third Party Logistics solutions to our client. We are dedicated to our people because the people we hire are the cornerstones of our success. Their ideas, commitment and connection to our customers are truly the essential elements in how we succeed.

If you have a passion for terrific customer service, work life balance and love to work in a team environment this could be the opportunity for you!

Regulatory Analyst – Tonawanda, NY
Monday to Friday 9am – 5pm

Here are some of the activities you will be expected to perform:

The Regulatory Analyst is the go-to subject matter expert responsible for providing timely and accurate advice to a growing and diverse client base. A strong sense of ownership and pride over principal duties is required. This role continually provides opportunities to work independently and collaboratively to achieve entire perspective results.

- Prioritize and respond to incoming client inquiries of a regulatory or technical nature. Willson International operates within land, air and ocean environments. Requests often require urgent or same day turnaround.
- Advise on the classification, valuation and import requirements of merchandise. Complete and accurate tariff opinions including duty rate and AD/CVD scope checks are routine. Research and advise on FDA, Agriculture or other import requirements
- New account setup and effective transition of accounts to Willson International brokerage and ancillary service offerings. The Regulatory Analyst often supports sales during the prospecting and transitional cycles.
- Vet documents to ensure compliance with CBP and all other regulatory agencies. Some examples include Powers of Attorney, NAFTA Certificates of Origin and other routine import documents.
- Post entry work is required. Examples include NAFTA claims, Post Entry Amendments, Post Summary Corrections (via ACE) and administrative refunds as required.
- Application or maintenance of Continuous Surety Bonds. Familiarity with ACE eBond procedures is an asset.
- Stay current with upcoming regulatory changes impacting the Willson International client base.
- Occasional travel may be required to client locations to assist in an account transition or deliver training.

These are the standards we look for:

- High School Diploma required. College and or University Degree in Business Administration is an asset.
- US Customs Brokers License is required
- NCBFAA Certified Customs Specialist is an asset.
- Minimum five (5) years Customs Brokerage experience including two (2) years in a consulting, regulatory or similar professional services capacity
- Strong working knowledge of CBP and PGA import requirements.
- Working knowledge of MS Office Suite of products – command of Outlook, Word and Excel is required.
- Strong communication skills – verbal and written is required.
- Problem solving, accuracy, attention to detail and analytical ability is required.

These are the values that are important to us:

We believe in Constant Improvement, Urgency and Purpose, Courage, Community Involvement and Family First. We look for people that are adaptable, enthusiastic, self-motivated, passionate, creative and team-oriented.

This is the company culture we are fostering:

At Willson, family is first, and we recognize, support and respect each employee's responsibility to his/her family. In our continued efforts to help our employees we offer:

- Medical, Dental & Supplementary Health coverage
- Company paid emergency leave days
- Company matching 401(K)
- Paid Continuing Education Courses

If you think you are a fit for this type of opportunity, please apply by sending your application to careers@willsonintl.com We would love to hear from you. Please come and learn more about us at www.willsonintl.com

Willson International is an equal opportunity employer. Accommodations for disabilities will be provided to support participation in all aspects of the recruitment process.